



Report of Independent Auditors  
and Consolidated Financial Statements for

**Orcas Power & Light Cooperative  
and Subsidiary**

December 31, 2016 and 2015

**MOSS-ADAMS<sub>LLP</sub>**

Certified Public Accountants | Business Consultants

## CONTENTS

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	PAGE
REPORT OF INDEPENDENT AUDITORS	1-2
CONSOLIDATED FINANCIAL STATEMENTS	
Consolidated balance sheets	3-4
Consolidated statements of revenues and margins	5
Consolidated statements of changes in patronage capital and other equities	6
Consolidated statements of cash flows	7
Notes to consolidated financial statements	8-20
SUPPLEMENTARY INFORMATION	
Consolidating balance sheet - December 31, 2016	21
Consolidating balance sheet - December 31, 2015	22
Consolidating statement of revenues and margins - year ended December 31, 2016	23
Consolidating statement of revenues and margins - year ended December 31, 2015	24
REPORT REQUIRED BY <i>GOVERNMENT AUDITING STANDARDS</i>	
REPORT OF INDEPENDENT AUDITORS ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH <i>GOVERNMENT AUDITING STANDARDS</i>	25-26

## REPORT OF INDEPENDENT AUDITORS

To the Board of Directors  
Orcas Power & Light Cooperative and Subsidiary

### Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Orcas Power & Light Cooperative and Subsidiary (collectively, the Cooperative), which comprise the consolidated balance sheets as of December 31, 2016 and 2015, and the related consolidated statements of revenues and margins, changes in patronage capital and other equities, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Cooperative's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Orcas Power & Light Cooperative as of December 31, 2016 and 2015, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Other Matters***

### ***Supplementary Information***

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Cooperative's consolidated financial statements. The consolidating balance sheets as of December 31, 2016 and 2015 and consolidating statement of revenues and margins for the years then ended (collectively, supplementary information) are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The supplementary information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain other procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

### ***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated May 4, 2017, on our consideration of the Cooperative's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Orcas Power & Light Cooperative's internal control over financial reporting and compliance.



Everett, Washington

May 4, 2017

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# **ORCAS POWER & LIGHT COOPERATIVE** **CONSOLIDATED BALANCE SHEETS**

## **ASSETS**

	December 31,	
	2016	2015
UTILITY PLANT, at cost		
Electric plant in service	\$ 105,702,896	\$ 100,576,686
Fiber plant in service	8,511,937	3,564,230
Construction work in progress	13,039,047	5,070,552
	127,253,880	109,211,468
Less accumulated depreciation and amortization	46,438,573	42,423,228
Net utility plant	80,815,307	66,788,240
INVESTMENTS AND OTHER ASSETS		
Investments in associated organizations	1,125,332	1,093,967
Goodwill	251,183	282,257
Total investments and other assets	1,376,515	1,376,224
CURRENT ASSETS		
Cash and cash equivalents	4,001,268	1,923,361
Accounts receivable, less allowance for doubtful accounts of \$60,000 in 2016 and 2015	3,820,840	3,648,088
Interest receivable	9,386	6,140
Materials and supplies	5,162,378	4,984,143
Prepaid expenses	471,655	324,983
Total current assets	13,465,527	10,886,715
Total assets	\$ 95,657,349	\$ 79,051,179

**ORCAS POWER & LIGHT COOPERATIVE**  
**CONSOLIDATED BALANCE SHEETS**

**EQUITIES, MARGINS, AND LIABILITIES**

	December 31,	
	2016	2015
<b>EQUITIES AND MARGINS</b>		
Memberships	\$ 56,905	\$ 56,395
Patronage capital	38,334,632	37,130,221
Undistributed subsidiary losses	(4,517,947)	(1,780,113)
Donated and other equities	5,403,526	4,763,939
<b>Total equities and margins</b>	<b>39,277,116</b>	<b>40,170,442</b>
<b>LONG-TERM DEBT, less current maturities</b>		
RUS mortgage notes	31,418,746	24,815,541
CFC mortgage notes	8,812,642	9,130,734
Note payable	8,740,000	-
Long-term lease liability	177,989	330,547
<b>Total long-term debt</b>	<b>49,149,377</b>	<b>34,276,822</b>
<b>CURRENT LIABILITIES</b>		
Accounts payable	2,077,036	2,052,735
Customer deposits	89,928	82,377
Accrued liabilities	1,453,577	829,503
Line of credit	2,000,000	-
Current maturities of long-term debt and leases	1,328,376	1,421,784
<b>Total current liabilities</b>	<b>6,948,917</b>	<b>4,386,399</b>
<b>DEFERRED CREDITS</b>	<b>281,939</b>	<b>217,516</b>
<b>Total equities, margins, and liabilities</b>	<b>\$ 95,657,349</b>	<b>\$ 79,051,179</b>

**ORCAS POWER & LIGHT COOPERATIVE**  
**CONSOLIDATED STATEMENTS OF REVENUES AND MARGINS**

	Years Ended December 31,	
	2016	2015
OPERATING REVENUES		
Electricity sales	\$ 25,217,207	\$ 24,571,028
Fiber sales	2,286,266	1,829,439
Total operating revenues	27,503,473	26,400,467
OPERATING EXPENSES		
Cost of purchased power	7,942,885	7,787,142
Transmission	108,288	179,264
Distribution - operations	3,202,068	3,391,150
Distribution - maintenance	1,692,344	1,713,921
Consumer accounts	947,326	893,766
Fiber services	727,794	715,854
Administrative and general	6,140,268	6,184,087
Depreciation and amortization	4,131,537	3,434,683
Taxes	1,237,914	1,105,864
Total operating expenses	26,130,424	25,405,731
Operating margins before fixed charges	1,373,049	994,736
FIXED CHARGES		
Interest on long-term debt	1,196,591	1,047,248
Operating margins (loss) after fixed charges	176,458	(52,512)
PATRONAGE CAPITAL CREDITS	81,361	83,608
Net operating margins	257,819	31,096
NONOPERATING MARGINS		
Interest income	36,286	34,327
Other income	30,318	12,786
Total nonoperating margins	66,604	47,113
NET MARGINS	\$ 324,423	\$ 78,209



**ORCAS POWER & LIGHT COOPERATIVE**  
**CONSOLIDATED STATEMENTS OF CHANGES IN PATRONAGE CAPITAL**  
**AND OTHER EQUITIES**

	<u>Memberships</u>	<u>Patronage Capital</u>	<u>Donated and Other Equities</u>	<u>Undistributed Subsidiary Losses</u>	<u>Total</u>
BALANCE, December 31, 2014	\$ 56,875	\$ 36,127,936	\$ 4,477,381	\$ -	\$ 40,662,192
Increase in memberships, net	(480)	-	-	-	(480)
Net margins	-	1,858,322	-	(1,780,113)	78,209
Donated and returned capital	-	-	286,558	-	286,558
Retirement of capital credits, net	<u>-</u>	<u>(856,037)</u>	<u>-</u>	<u>-</u>	<u>(856,037)</u>
BALANCE, December 31, 2015	56,395	37,130,221	4,763,939	(1,780,113)	40,170,442
Increase in memberships, net	510	-	-	-	510
Net margins	-	3,062,257	-	(2,737,834)	324,423
Donated and returned capital	-	-	639,587	-	639,587
Retirement of capital credits, net	<u>-</u>	<u>(1,857,846)</u>	<u>-</u>	<u>-</u>	<u>(1,857,846)</u>
BALANCE, December 31, 2016	<u>\$ 56,905</u>	<u>\$ 38,334,632</u>	<u>\$ 5,403,526</u>	<u>\$ (4,517,947)</u>	<u>\$ 39,277,116</u>

# **ORCAS POWER & LIGHT COOPERATIVE** **CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Years Ended December 31,	
	2016	2015
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net margins	\$ 324,423	\$ 78,209
Adjustments to reconcile net margins to net cash from operating activities		
Depreciation and amortization	4,131,537	3,434,683
Changes in assets and liabilities		
Accounts receivable	(172,752)	(611,103)
Interest receivable	(3,246)	190
Prepaid expenses	(115,598)	(21,159)
Accounts payable	24,301	121,337
Customer deposits	7,551	(9,340)
Accrued liabilities	624,074	78,455
Deferred credits	64,423	34,391
Net cash from operating activities	4,884,713	3,105,663
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Additions to utility plant, net	(19,816,558)	(12,329,440)
Change in materials and supplies	(178,235)	(2,263,801)
Change in investments and other assets	(31,365)	(30,960)
Net cash (used) from investing activities	(20,026,158)	(14,624,201)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Payments on long-term debt, net of cushion of credit adjustments	(2,702,853)	(4,433,884)
Proceeds from debt	17,482,000	14,481,338
Proceeds from line of credit	2,000,000	-
Cash contributions in aid of construction	1,657,954	1,330,311
Memberships, net	510	(480)
Payments to acquire subsidiary	-	(900,000)
Retirements of patronage capital	(1,218,259)	(569,479)
Net cash from financing activities	17,219,352	9,907,806
<b>NET CHANGE IN CASH</b>	2,077,907	(1,610,732)
<b>CASH AND CASH EQUIVALENTS, beginning of year</b>	1,923,361	3,534,093
<b>CASH AND CASH EQUIVALENTS, end of year</b>	<u>\$ 4,001,268</u>	<u>\$ 1,923,361</u>
<b>SUPPLEMENTAL DISCLOSURES</b>		
Cash paid for interest	<u>\$ 1,193,345</u>	<u>\$ 1,047,248</u>
Assets acquired through capital lease	<u>\$ 87,995</u>	<u>\$ 622,349</u>

# ORCAS POWER & LIGHT COOPERATIVE

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### **Note 1 - Organization and Summary of Significant Accounting Policies**

**Organization** - Orcas Power & Light Cooperative and Subsidiary (OPALCO) is a power distribution and transmission cooperative organized in 1937 under the laws of the state of Washington for the purpose of supplying electric energy to its members. It serves 11,268 memberships, including 13,084 residential meters and 2,080 commercial and industrial meters distributing electricity to 20 islands in the San Juan archipelago, in Washington State.

The Cooperative's board of directors has the authority to set rates and charges for commodities and services furnished. Substantially all revenues are derived from the sale and distribution of electric power. During 2004, Island Network, a division of OPALCO, was created to market the Cooperative's fiber optic interests. During the October 2014 board meeting, the OPALCO management received board directive to provide internet, phone, and emergency communication services to its members. As a result, on January 9, 2015, OPALCO formed a separate business entity, Island Network, LLC. The entity is a wholly owned (100%) subsidiary of OPALCO and is considered a for-profit limited liability corporation (LLC). Island Network, LLC was established to market the activity related to providing internet and communications to the members. On February 6, 2015, Island Network acquired 100% of the outstanding stock of a nonrelated corporation, Rock Island, Inc. and began doing business as Rock Island Communications. The acquisition was funded through debt obtained by OPALCO from National Rural Utilities Cooperative Finance Corporation (CFC) and then subsequently loaned to Island Network, LLC for the purpose of the acquisition and start-up working capital. The acquisition of Rock Island, Inc. included an existing customer base, some back-office and customer-facing staff, and a retail store in Friday Harbor, Washington.

**Principles of consolidation** - The consolidated financial statements include the financial results of OPALCO and its wholly owned subsidiary, Island Network, LLC (collectively the "Cooperative"). OPALCO has accounted for the investment using the equity method. All significant intercompany accounts and transactions have been eliminated in consolidation.

**Basis of accounting and presentation** - The consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America as applied to regulated enterprises, which conform to policies prescribed by the United States Department of Agriculture, Rural Utilities Service (RUS).

**Utility plant** - Plant in service is stated at original cost of construction or acquisition. Cost generally includes materials, labor, and overhead costs. The cost of additions, renewals, and improvements is capitalized. Repairs, maintenance, and minor replacements are charged to operating expense.

When property, which represents a retirement unit, is replaced or removed, the average cost of such property, together with removal cost, less salvage, is charged to accumulated depreciation. Management assesses impairment and the existence of asset retirement obligations annually, or as circumstances warrant. No impairment was recorded as of December 31, 2016 and 2015.

# ORCAS POWER & LIGHT COOPERATIVE

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### Note 1 - Organization and Summary of Significant Accounting Policies (continued)

Depreciation rates have been applied on a straight-line basis. Transmission plant is depreciated using a composite rate of 2.75%, except for submarine cable, for which the rate is 2.86%. Distribution plant and fiber plant are depreciated using a composite rate of 3.17%.

General plant depreciation rates are as follows:

Structures and improvements	3.00%
Office furniture and equipment	5.19%
Transportation equipment	20.00%
Tools and equipment	15.00%
Power-operated equipment	30.00%
Communication equipment	10.00% - 20.00%
Other general plant	20.00%
Computer network	20.00% - 33.33%

**Goodwill** - Goodwill resulted from the acquisition of Rock Island, Inc. in February 2015. The acquisition was a 100% stock purchase of Rock Island, Inc. and included the customer base, employees, and retail store. Goodwill will be amortized over 10 years. Amortization of goodwill was \$31,074 and \$28,485 for the year ended December 31, 2016 and 2015, respectively.

**Cash equivalents** - The Cooperative considers all highly liquid investments with a maturity of three months or less to be cash equivalents. The board of directors of the Cooperative may designate certain amounts of cash and cash equivalents for future use at the board's discretion and approval.

**Accounts receivable** - Accounts receivable are recorded when invoices are issued and are written off when they are determined to be uncollectible. Accounts receivable are reviewed for collectibility on a regular basis, and an allowance for doubtful accounts is estimated considering the Cooperative's historical losses and review of specific accounts.

**Materials and supplies** - The inventory of materials and supplies consists primarily of items for construction and maintenance of electric plant and fiber plant and is valued at average unit cost.

**Investments in associated organizations** - The Cooperative's investments in associated organizations (Note 4) are stated at cost, plus patronage capital credits issued, less distributions received, in accordance with RUS regulations.

**Compensated absences** - Employees of the Cooperative accrue vacation ratably over the year based on tenure and are allowed to carry over to the following year up to one year of accumulated vacation, which is earned at a rate of 12 to 25 days per year. Employees are compensated for unused vacation pay upon separation from employment. Compensated absences in the amount of \$218,142 and \$199,374 are included in accrued liabilities as of December 31, 2016 and 2015, respectively.

## ORCAS POWER & LIGHT COOPERATIVE

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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#### **Note 1 - Organization and Summary of Significant Accounting Policies (continued)**

**Patronage capital** - Net margins are assigned to patrons upon closing of each calendar year. Capital credits of deceased patrons are redeemed on a less-than-full-value basis and paid to the estate of the patron upon approval by the board of directors. In addition, patrons may, at the discretion of the board of directors, receive a less-than-full-value cash settlement when they leave the system. Other capital distributions may be made at the discretion of the board of directors. Capital credits may be applied against delinquent accounts receivable balances upon approval by the board of directors. For the years ended December 31, 2016 and 2015, the board of directors approved a 150% and 50% payout, respectively, based on a 25-year first-in, first-out (FIFO) cycle.

**Operating revenue recognition and unbilled revenue** - The Cooperative records revenue billed to its members for electrical consumption on a monthly basis based upon monthly meter readings, assessment of base fees, and other monthly charges. The Cooperative estimates and records unbilled revenue from electric power delivered, but not yet billed, for services provided to the end of the year. At December 31, 2016 and 2015, unbilled revenue of \$1,144,526 and \$1,106,409, respectively, was included in the accounts receivable balance. Fiber revenues are billed to customers at the beginning of the month based on contractually agreed terms.

**Income tax status** - OPALCO is exempt from income taxes under the provisions of Section 501(c)(12) of the Internal Revenue Code, except to the extent of unrelated business income, if any.

Island Network, LLC is not exempt from federal income taxes. Island Network, LLC has elected to be taxed as a C-corporation and is taxable for federal income tax purposes. For Island Network, LLC, income taxes are provided for the tax effects of transactions reported in the consolidated financial statements, consisting of taxes currently due plus deferred taxes. Deferred taxes are recognized for differences between the basis of assets and liabilities for financial statement and income tax purposes. The differences relate to depreciable assets. The deferred tax liabilities represent the future tax return consequences of those differences, which will be taxable when the liabilities are settled.

Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for taxable temporary differences and deferred tax liabilities are recognized for deductible temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax basis. Deferred tax assets relate primarily to net operating loss carryforwards, contributions in aid of construction, and accumulated amortization on the books. Deferred tax liabilities relate primarily to the use of accelerated depreciation for tax purposes. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

The Cooperative follows Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 740-10, *Income Taxes*, which relates to accounting for uncertain tax positions. The Cooperative records uncertain tax positions if the likelihood that the position will be sustained upon examination is less than 50%. As of December 31, 2016 and 2015, the Cooperative had no accrued amounts related to uncertain tax positions. Interest and penalties, if any, are recorded as interest expense and other expense, respectively.

# ORCAS POWER & LIGHT COOPERATIVE

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### Note 1 - Organization and Summary of Significant Accounting Policies (continued)

**Use of estimates** - In preparing consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect certain reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenues and expenses during the reporting period. These estimates include the allowance for doubtful accounts, unbilled revenue, and depreciation of electric plant. Actual results could differ from those estimates.

**Concentration of credit risk** - Financial instruments that potentially subject the Cooperative to concentrations of credit risk consist principally of cash and cash equivalents and trade accounts receivable. The Cooperative maintains its cash and cash equivalents in various financial institutions. At times, these balances exceed federally insured limits.

Credit is extended to customers generally without collateral requirements; however, the Cooperative requires deposits from some members upon connection, which is applied to unpaid bills in the event of default. Capital credits may be applied against delinquent accounts, upon approval by the board of directors.

**Subsequent events** - Subsequent events are events or transactions that occur after the consolidated balance sheet date but before the consolidated financial statements are issued. The Cooperative recognizes in the consolidated financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the consolidated balance sheets, including the estimates inherent in the process of preparing the consolidated financial statements. The Cooperative's consolidated financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the consolidated balance sheets but arose after the consolidated balance sheet date and before the consolidated financial statements are available to be issued. The Cooperative has evaluated subsequent events through May 4, 2017, which is the date the consolidated financial statements are issued.

### Note 2 - Cash and Cash Equivalents

The Cooperative holds various cash accounts in the normal conduct of its business. As of December 31, total cash and cash equivalents reported on the consolidated balance sheets were as follows:

	<u>2016</u>	<u>2015</u>
Petty cash funds	\$ 992	\$ 1,000
Cash in FDIC institutions	2,748,871	1,770,697
Cash in CFC commercial paper	1,099,464	-
Cash in CoBank	<u>151,941</u>	<u>151,664</u>
	<u><u>\$ 4,001,268</u></u>	<u><u>\$ 1,923,361</u></u>

Investments in CFC commercial paper and CoBank are not federally insured; however, these funds are invested in accordance with the Cooperative's investment policy.

**ORCAS POWER & LIGHT COOPERATIVE**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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**Note 3 - Plant in Service**

Plant in service consisted of the following major classes at December 31:

	<u>2016</u>	<u>2015</u>
Generation	\$ 33,163	\$ 33,163
Transmission	18,098,624	18,036,209
Distribution	67,708,316	65,484,096
General plant	18,323,231	15,483,657
Fiber plant	8,511,937	3,564,230
Intangible plant	<u>1,539,562</u>	<u>1,539,561</u>
 Total plant in service	 <u><u>\$ 114,214,833</u></u>	 <u><u>\$ 104,140,916</u></u>

The Cooperative assesses new members an amount equal to the estimated average cost of initial hookups. These contributions in aid of construction are credited to the appropriate work orders to offset the construction costs and are recorded as a reduction in gross plant in accordance with accounting requirements for RUS borrowers. Contributions in aid of construction in the amount of \$1,657,954 and \$1,330,311 were recorded during 2016 and 2015, respectively.

**Note 4 - Investments in Associated Organizations**

Investments in associated organizations consisted of the following as of December 31:

	<u>2016</u>	<u>2015</u>
Capital term certificates of National Rural Utilities Cooperative Finance Corporation (CFC), interest from 3% to 5%, with maturities from 2020 through 2080	\$ 558,274	\$ 558,274
Patronage capital credits in CFC	249,780	235,291
Patronage capital credits in National Information Solutions Cooperative (NISC)	88,602	77,828
Patronage capital in Federated Rural Electric Insurance Exchange	177,191	152,241
Patronage capital - others	<u>51,485</u>	<u>70,333</u>
 Total investments in associated organizations	 <u><u>\$ 1,125,332</u></u>	 <u><u>\$ 1,093,967</u></u>

CFC capital term certificates are purchased as a condition of the mortgage agreements with CFC. The certificates are nonmarketable and may not be redeemed prior to maturity.

## **ORCAS POWER & LIGHT COOPERATIVE**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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#### **Note 5 - Related Party Transactions**

In January 2015, OPALCO funded Island Network, LLC in the amount of \$1,000,000 to purchase Rock Island, Inc. OPALCO also transferred infrastructure and inventory from the Island Network Department to Island Network, LLC in the amount of \$1,112,828 that was recorded as an intercompany loan. Beginning in February 2015, OPALCO funded the start-up costs and working capital for Island Network, LLC (dba Rock Island Communications (RIC)) in the form of a loan in total accumulated costs of \$7,217,071. The start-up cost and working capital portion of the loan from OPALCO was fully paid off by Island Network LLC in May 2016.

During 2016 and 2015, OPALCO incurred \$181,471 and \$99,822, respectively, in interest income associated with advances taken by Rock Island Communications. This income has been eliminated upon consolidation.

During 2016 and 2015, OPALCO incurred \$34,921 and \$29,100, respectively, in costs associated with customer fees for internet services provided by Rock Island Communications. OPALCO also billed the subsidiary for the use of electricity in the amount of \$31,822 and \$10,889, respectively, and \$87,873 and \$58,294, respectively, for the use of OPALCO's communications infrastructure. These intercompany balances have been eliminated upon consolidation.

#### **Note 6 - Lines of Credit**

The Cooperative has an unsecured perpetual line of credit for short-term financing with CFC in the amount of \$10,000,000. Interest on outstanding advances is based upon a variable rate. No amounts were outstanding at December 31, 2016 and 2015.

In January 2010, the Cooperative established a secured perpetual line of credit with CFC in the amount of \$5,000,000. The interest rate as of December 31, 2016 ranged between 4.05% - 4.70%. Advances outstanding as of December 31, 2016 and 2015, were \$2,398,414 and \$2,468,531, respectively. The maturity date of this line of credit is November 2040.

In January 2011, the Cooperative established a secured perpetual line of credit with CFC in the amount of \$5,000,000. The interest rate as of December 31, 2016 was 4.05%. Advances outstanding as of December 31, 2016 and 2015, were \$3,408,465 and \$3,705,520, respectively. The maturity date on the line is January 2051.

In January 2011, the Cooperative established an unsecured perpetual line of credit with CoBank in the amount of \$5,000,000. No loan advances have been made on this account in 2016 or 2015.

In November 2015, the Cooperative established a new secured perpetual line of credit with CFC in the amount of \$3,400,000. The interest rate as of December 31, 2016 ranged between 2.75% - 4.40%. Loan advances outstanding as of December 31, 2016 and 2015, were \$3,248,223 and \$3,358,989, respectively. The maturity date of this line of credit is November 2039.



**ORCAS POWER & LIGHT COOPERATIVE**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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**Note 6 - Lines of Credit (continued)**

In May 2016, Island Network, LLC executed a long-term credit agreement with CoBank in the amount of \$2,000,000. Draws on the credit line are at variable interest rates measured at the time of advance. The interest rate as of December 31, 2016 was 2.84%. The loan matures in July 2017 and is guaranteed by OPALCO. Advances outstanding as of December 31, 2016, were \$2,000,000.

**Note 7 - Long-Term Debt and Capital Lease Obligations**

The Cooperative has long-term debt due to RUS and CFC. Substantially all assets of the Cooperative are pledged as security for the long-term debt, and the notes are subject to certain covenants. Long-term debt consisted of the following at December 31:

	<u>2016</u>	<u>2015</u>
Mortgages payable to RUS, payable in quarterly installments of approximately \$227,000, including interest at rates ranging from 2.38% to 5.82%, maturing over various periods through December 2046.	\$ 33,913,325	\$ 25,691,555
Mortgages payable to CFC, payable in quarterly installments of approximately \$170,000, including interest at rates ranging from 2.65% to 5.70%, maturing over various periods through 2039.	9,055,103	9,533,040
RUS economic development loan, payable in monthly installments of \$667, bearing 0% interest, maturing in 2019.	56,655	64,659
CoBank loan, payable in monthly interest only installments of approximately \$30,000. Interest rates ranging from 2.71% to 3.32%. Maturing over various periods through 2046	8,740,000	-
RUS cushion of credit	<u>(1,701,107)</u>	<u>(126,903)</u>
Long-term debt	50,063,976	35,162,351
Capital lease obligations, stated at present value of future minimum lease payments	<u>413,777</u>	<u>536,255</u>
	50,477,753	35,698,606
Less current maturities of long-term debt	<u>1,328,376</u>	<u>1,421,784</u>
	<u>\$ 49,149,377</u>	<u>\$ 34,276,822</u>

## ORCAS POWER & LIGHT COOPERATIVE

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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#### Note 7 - Long-Term Debt and Capital Lease Obligations (continued)

**Cushion of credit** - RUS established a Cushion of Credit Payment Program, whereby borrowers may make advance payments on their RUS debt. These advance payments earn interest at the rate of 5% per annum. The advance payments, plus any accrued interest, can only be used for the payment of principal and interest on the debt. The Cooperative's participation in the Cushion of Credit Payment Program totaled \$1,701,107 and \$126,903 at December 31, 2016 and 2015, respectively, and is recorded as a reduction of RUS long-term debt on the consolidated balance sheets.

The aggregate long-term debt and capital lease obligations maturing over the next five years are as follows:

2017	\$ 1,328,376
2018	1,447,704
2019	1,207,966
2020	1,212,713
2021	1,106,638
Thereafter	<u>44,174,356</u>
	<u>\$ 50,477,753</u>

**Capital lease obligations** - During 2016, OPALCO acquired computer equipment under a capital lease agreement in the amount of \$87,995, with an imputed interest rate of 0%. The lease has a three-year term with a maturity date of October 2019. During 2015, Island Network, LLC acquired computer equipment under two capital lease obligation agreements in the amounts of \$580,617 and \$41,731, with the imputed interest rate of 0%, respectively. Each lease has a three-year term, with maturity dates of August 2018 and November 2018, respectively. Leases are collateralized by the related equipment.

**New draws** - In January 2016, the Cooperative made a long-term loan advance draw with the RUS in the amount of \$800,000, at an interest rate of 2.51%.

In March 2016, the Cooperative made a long-term loan advance draw with the RUS in the amount of \$1,500,000, at an interest rate of 2.2391%.

In April 2016, the Cooperative made a long-term loan advance draw with RUS in the amount of \$942,000, at an interest rate of 2.327%.

In May 2016, the Cooperative made a long-term loan advance draw with the RUS in the amount of \$4,000,000, at an interest rate of 2.225%.

In December 2016, the Cooperative made a long-term loan advance draw with RUS in the amount of \$1,500,000, at an interest rate of 2.818%.

**ORCAS POWER & LIGHT COOPERATIVE**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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**Note 7 - Long-Term Debt and Capital Lease Obligations (continued)**

In May 2016, Island Network, LLC executed a long-term credit agreement with CoBank in the amount of \$10,000,000. Draws on the multiple advance term commitments are at variable interest rates measured at the time of advance. The loan term expires in April 2021 and the note matures in April 2036. The loan is guaranteed by OPALCO. In December 2016, Island Network, LLC amended the long-term credit agreement with CoBank to a total commitment amount of \$13,500,000. Advances outstanding as of December 31, 2016, were \$10,740,000.

**Note 8 - Operating Lease Commitments**

**Operating leases** - Island Network, LLC leases equipment under a five-year noncancelable operating lease expiring in May 2020.

Future minimum lease payments under noncancelable operating lease are as follows:

2017	\$ 86,975
2018	86,975
2019	86,975
2020	<u>23,612</u>
	<u><u>\$ 284,537</u></u>

Rent expense under the operating lease for the years ended December 31, 2016 and 2015, was \$86,975 and \$57,983, respectively.

**Note 9 - Income Taxes**

The components of the provision for income tax benefit (expense) are as follows as of December 31:

	<u>2016</u>	<u>2015</u>
Deferred income tax benefit		
Federal	\$ 906,994	\$ 604,597
Change in valuation allowance	<u>(906,994)</u>	<u>(604,597)</u>
Total income tax expense	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>

The provision for income taxes differs from the amount computed by applying the current statutory federal income tax rate to earnings before taxes due to the effects of nondeductible items, the change in the valuation allowance, and prior-year over or under accruals.

# **ORCAS POWER & LIGHT COOPERATIVE** **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

## **Note 9 - Income Taxes (continued)**

The components of the net deferred tax asset (liability) recorded in the accompanying consolidated balance sheets at December 31 are as follows:

	2016	2015
Deferred tax assets		
Book amortization greater than tax	\$ -	\$ 9,685
Net operating loss carryforward	2,634,339	816,636
Allowance for bad debts	3,140	-
Deferred revenue	363	-
Capitalized organizational costs	14,507	-
Contribution timing differences	686	-
	2,653,035	826,321
Less valuation allowance	(1,511,591)	(604,597)
Total deferred tax assets	1,141,444	221,724
Deferred tax liabilities		
Tax depreciation greater than book	(1,117,013)	(221,724)
Tax amortization greater than book	(1,854)	-
Change in prepaid insurance	(22,577)	-
Total deferred tax liabilities	(1,141,444)	(221,724)
Net deferred income tax asset (liability)	\$ -	\$ -

Island Network, LLC has federal net operating loss carryforwards of approximately \$7,750,000, which begin to expire in 2035.

## **Note 10 - Deferred Credits**

As of December 31, 2016 and 2015, amounts carried on the Cooperative's consolidated balance sheets as deferred credits consisted primarily of Project PAL funds of \$55,305 and \$51,653, respectively, the Member Owned Renewable Energy (MORE) Program funds of \$158,361 and \$165,059, respectively, and the Energy Assist Program for \$67,468 and \$0 for 2016 and 2015, respectively.

Project PAL was developed to help qualifying OPALCO members pay their winter heating bills. Project PAL is primarily funded by members voluntarily rounding up their monthly power bills to the next whole dollar. Requests for assistance are evaluated and grants are awarded by a separate council made up of volunteer OPALCO members. The council, by unanimous vote, reserves the right to allow or deny any grants due to extenuating circumstances. Policy and guidelines are reviewed by a volunteer council on a regular basis.

## **ORCAS POWER & LIGHT COOPERATIVE**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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#### **Note 10 - Deferred Credits (continued)**

The MORE Program was started in 2011. It is funded by voluntary contributions from Cooperative members for projects that promote sustainable, renewable energy. Once a year, Cooperative members who install renewable energy systems, such as a solar photovoltaic system or wind turbines, are offered an incentive based on the kWh production of their renewable energy system. Incentives are administered through an independent committee of Cooperative members. The member-owned generation facilities will allow the member generator to consume energy generated by their system, which will offset the amount of energy purchased by the Cooperative. All renewable energy systems are required to be preapproved by the engineering department prior to construction.

OPALCO's Energy Assist Program was started in 2016 to assist low income households with their OPALCO electric bills on a year-round basis. This is an OPALCO administered program that is meant to ease the affordability gap in San Juan County and support the community. The program is funded through rates as a separate line item on each co-op member's monthly bill. Members must be on the standard Residential rate and verify their qualification through another endorsed low income assistance program to qualify for the Energy Assist Credit. The Energy Assist Program had a balance of \$67,468 as of December 31, 2016.

#### **Note 11 - Pension Benefits**

In 1954, the Cooperative adopted a retirement program available for all employees meeting length of service requirements. The program is a multi-employer plan administered by the National Rural Electric Cooperative Association (NRECA) and includes a noncontributory defined benefit pension and a contributory defined contribution 401(k) plan. Approximately 1,000 rural electric systems participate in each of these plans.

**Defined benefit plan** - The NRECA Retirement Security Plan (RS Plan) is a defined benefit pension plan qualified under Section 401 and tax-exempt under Section 501(a) of the Internal Revenue Code. It is a multi-employer plan under the accounting standards. The RS Plan sponsor's Employer Identification Number is 53-0116145 and the Plan Number is 48009.

A unique characteristic of a multi-employer plan compared with a single-employer plan is that all plan assets are available to pay benefits of any plan participant. Separate asset accounts are not maintained for participating employers. This means that assets contributed by one employer may be used to provide benefits to employees of other participating employers.

Generally, all employees of the Cooperative are eligible to participate in the defined benefit plan after completing a year of eligible service. Employees are credited with meeting the year of eligible service after completing at least 1,000 hours of service in the first 12 consecutive months of employment or in the first calendar year in which 1,000 hours of service occur. There have been no significant changes that affect the comparability of 2016 and 2015 contributions.

## ORCAS POWER & LIGHT COOPERATIVE

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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#### **Note 11 - Pension Benefits (continued)**

In the RS Plan, a “zone status” determination is not required, and therefore not determined, under the Pension Protection Act (PPA) of 2006. In addition, the accumulated benefit obligations and plan assets are not determined or allocated separately by individual employer. In total, the RS Plan was 95.55% and 105.52% funded as of January 1, 2016 and 2015, respectively, based on the PPA funding target and PPA actuarial value of assets on those dates. The average increase in rates of compensation for the defined benefit plan as a whole for the year ended January 1, 2016, was 2.92%. The defined benefit plan used an assumed -2.23% return on plan assets in the most recent system-wide annual actuarial valuation. The defined benefit plan invests in equity and debt securities and cash equivalents.

The Cooperative’s contributions to the RS Plan in 2016 and in 2015 represented less than 5% of the total contributions made to the plan by all participating employers. The Cooperative makes monthly contributions to the RS Plan at the required contribution rate. Contributions made by the Cooperative were \$1,177,615 and \$1,036,873 for the years ended December 31, 2016 and 2015, respectively. Withdrawal from the RS Plan may result in the Cooperative having an obligation to the plan. The Cooperative does not currently intend to withdraw from the RS Plan, and, accordingly, no provision has been included in the accompanying consolidated financial statements.

**Defined contribution plan** - Upon completion of 30 days of eligibility service, all eligible employees of the Cooperative may participate in the defined contribution plan and may elect to make pre-tax employee elective contributions up to 100% of the participant’s salary to a maximum of \$17,500. Upon completion of a year of eligible service, the Cooperative will match employee contributions equal to 100% of employee elective contributions, not to exceed 4% of an employee’s annual compensation. The Cooperative employer portion of the 401(k) plan contributions totaled \$148,816 and \$151,948 for the years ended December 31, 2016 and 2015, respectively.

**Postemployment benefits** - The Cooperative allows employees to remain in its medical plan after retirement, but the employee is required to pay the full group medical rate. Although a group rate includes a deemed subsidy for retirees, management has determined that the impact on financial position and results of operations is not material and has not recognized a liability for such benefit.

#### **Note 12 - Commitments and Contingencies**

**Power supply contracts** - The Cooperative has a power sales contract with the Bonneville Power Administration (BPA) to provide the Cooperative’s power supply through September 30, 2028.

**Union contract** - The current collective bargaining agreement is effective for the period January 1, 2014, through December 31, 2018. As of December 31, 2016, the Cooperative employed approximately 76% of its workforce under the collective bargaining agreement.

**Legal** - In the normal course of business, the Cooperative is party to claims and matters of litigation. The ultimate outcome of these matters cannot presently be determined; however, in the opinion of management of the Cooperative, the resolution of these matters will not have a material adverse effect on the Cooperative’s financial position, results of operations, or liquidity.

## ORCAS POWER & LIGHT COOPERATIVE

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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#### **Note 12 - Commitments and Contingencies (continued)**

**Submarine cable replacement** - The first phase of the three-year submarine cable replacement project was completed during the fourth quarter of 2015 on Lopez and San Juan Islands with the boring and environmental permitting processes. A contract with Sumitomo Electric USA was entered into for the manufacture and installation of the submarine cable. The cable manufacture will span over 2016 and 2017, with the final installation of the cable in 2017. At December 31, 2016 approximately \$6.3 million has been expended and is included in construction work in process, with approximately \$8.7 million remaining committed through project completion. The \$15,000,000 project will be funded by an RUS approved transmission loan in the amount of \$17,100,000.

**T-Mobile agreement** - During 2015, Island Network, LLC established a long-term agreement with T-Mobile US to deploy LTE wireless capability throughout San Juan County. The nonmonetary agreement has an initial term of 10 years with extension options and includes the joint lease of FCC spectrum, transfer of infrastructure and equipment, and ongoing services. As the fair value of the assets agreement is not determinable within reasonable limits the agreement, per GAAP, it has not been quantified within the financial statements. The investment was made with the intention to assist Island Network, LLC in bringing a profitable product faster to market and serve a higher number of subscribers.

#### **Note 13 - Subsequent Events**

In January 2017, OPALCO made a long-term loan advance draw with the RUS in the amount of \$2,400,000 at an interest rate of 2.803%.

## **SUPPLEMENTARY INFORMATION**

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**ORCAS POWER & LIGHT COOPERATIVE**  
**CONSOLIDATING BALANCE SHEET**  
**DECEMBER 31, 2016**

	OPALCO	Island Network, LLC	Eliminating Entries	Consolidated Total
<b>ASSETS</b>				
Electric plant in service	\$ 105,702,896	\$ -	\$ -	\$ 105,702,896
Fiber plant in service	-	8,511,937	-	8,511,937
Construction work in progress	12,489,462	549,585	-	13,039,047
	118,192,358	9,061,522	-	127,253,880
Less accumulated depreciation and amortization	44,622,436	1,816,137	-	46,438,573
Net plant	73,569,922	7,245,385	-	80,815,307
<b>INVESTMENTS AND OTHER ASSETS</b>				
Investments in associated organizations	1,125,332	-	-	1,125,332
Investment in subsidiary	(2,389,472)	-	2,389,472	-
Goodwill	-	251,183	-	251,183
Total investments and other assets	(1,264,140)	251,183	2,389,472	1,376,515
<b>CURRENT ASSETS</b>				
Cash and cash equivalents	3,906,844	94,424	-	4,001,268
Accounts receivable, less allowance for doubtful accounts of \$60,000 in 2016 and 2015	3,610,821	210,019	-	3,820,840
Interest receivable	9,386	-	-	9,386
Materials and supplies	3,711,223	1,451,155	-	5,162,378
Prepayments and other current assets	349,741	121,914	-	471,655
Total current assets	11,588,015	1,877,512	-	13,465,527
<b>TOTAL ASSETS</b>	<b>\$ 83,893,797</b>	<b>\$ 9,374,080</b>	<b>\$ 2,389,472</b>	<b>\$ 95,657,349</b>
<b>EQUITIES AND MARGINS</b>				
Memberships	\$ 56,905	\$ -	\$ -	\$ 56,905
Patronage capital	38,334,632	-	-	38,334,632
Undistributed subsidiary losses	(4,517,947)	(4,517,947)	4,517,947	(4,517,947)
Donated and other equities	5,403,526	-	-	5,403,526
Total equity and margins	39,277,116	(4,517,947)	4,517,947	39,277,116
<b>LONG-TERM DEBT, less current maturities</b>				
RUS mortgage notes	31,418,746	-	-	31,418,746
CFC mortgage notes	8,812,642	-	-	8,812,642
Note payable	-	8,740,000	-	8,740,000
Payable to OPALCO	-	2,128,475	(2,128,475)	-
Long-term lease liability	53,775	124,214	-	177,989
Total long-term debt	40,285,163	10,992,689	(2,128,475)	49,149,377
<b>CURRENT LIABILITIES</b>				
Accounts payable	1,692,979	384,057	-	2,077,036
Customer deposits	89,928	-	-	89,928
Accrued liabilities	1,144,752	308,825	-	1,453,577
Line of credit - CoBank	-	2,000,000	-	2,000,000
Current maturities of long-term debt	1,121,920	206,456	-	1,328,376
Total current liabilities	4,049,579	2,899,338	-	6,948,917
<b>DEFERRED CREDITS</b>	<b>281,939</b>	<b>-</b>	<b>-</b>	<b>281,939</b>
<b>EQUITIES, MARGINS, AND LIABILITIES</b>	<b>\$ 83,893,797</b>	<b>\$ 9,374,080</b>	<b>\$ 2,389,472</b>	<b>\$ 95,657,349</b>

**ORCAS POWER & LIGHT COOPERATIVE**  
**CONSOLIDATING BALANCE SHEET**  
**DECEMBER 31, 2015**

	OPALCO	Island Network, LLC	Eliminating Entries	Consolidated Total
<b>ASSETS</b>				
Electric plant in service	\$ 100,576,686	\$ -	\$ -	\$ 100,576,686
Fiber plant in service	-	3,564,230	-	3,564,230
Construction work in progress	3,434,810	1,635,742	-	5,070,552
	104,011,496	5,199,972	-	109,211,468
Less accumulated depreciation and amortization	41,160,577	1,262,651	-	42,423,228
Net plant	62,850,919	3,937,321	-	66,788,240
<b>INVESTMENTS AND OTHER ASSETS</b>				
Investments in associated organizations	1,093,967	-	-	1,093,967
Investment in subsidiary	5,249,879	-	(5,249,879)	-
Goodwill	-	282,257	-	282,257
Total investments and other assets	6,343,846	282,257	(5,249,879)	1,376,224
<b>CURRENT ASSETS</b>				
Cash and cash equivalents	1,697,385	225,976	-	1,923,361
Accounts receivable, less allowance for doubtful accounts of \$60,000 in 2015 and 2014	3,558,212	89,876	-	3,648,088
Interest receivable	6,140	-	-	6,140
Materials and supplies	3,341,939	1,642,204	-	4,984,143
Prepayments and other current assets	311,801	13,182	-	324,983
Total current assets	8,915,477	1,971,238	-	10,886,715
<b>TOTAL ASSETS</b>	<b>\$ 78,110,242</b>	<b>\$ 6,190,816</b>	<b>\$ (5,249,879)</b>	<b>\$ 79,051,179</b>
<b>EQUITIES AND MARGINS</b>				
Memberships	\$ 56,395	\$ -	\$ -	\$ 56,395
Patronage capital	37,130,221	-	-	37,130,221
Undistributed subsidiary losses	(1,780,113)	(1,780,113)	1,780,113	(1,780,113)
Donated and other equities	4,763,939	-	-	4,763,939
Total equity and margins	40,170,442	(1,780,113)	1,780,113	40,170,442
<b>LONG-TERM DEBT, less current maturities</b>				
RUS mortgage notes	24,815,541	-	-	24,815,541
CFC mortgage notes	9,130,734	-	-	9,130,734
Long-term lease liability	-	330,547	-	330,547
Total long-term debt	33,946,275	330,547	-	34,276,822
<b>CURRENT LIABILITIES</b>				
Accounts payable	1,765,437	287,298	-	2,052,735
Customer deposits	82,377	-	-	82,377
Accrued liabilities	712,119	117,384	-	829,503
Payable to OPALCO	-	7,029,992	(7,029,992)	-
Current maturities of long-term debt	1,216,076	205,708	-	1,421,784
Total current liabilities	3,776,009	7,640,382	(7,029,992)	4,386,399
<b>DEFERRED CREDITS</b>	217,516	-	-	217,516
<b>EQUITIES, MARGINS, AND LIABILITIES</b>	<b>\$ 78,110,242</b>	<b>\$ 6,190,816</b>	<b>\$ (5,249,879)</b>	<b>\$ 79,051,179</b>

**ORCAS POWER & LIGHT COOPERATIVE**  
**CONSOLIDATING STATEMENT OF REVENUES AND MARGINS**  
**YEAR ENDED DECEMBER 31, 2016**

	OPALCO	Island Network, LLC	Eliminating Entries	Consolidated Total
OPERATING REVENUES				
Electricity sales	\$ 25,249,029	\$ -	\$ (31,822)	\$ 25,217,207
Fiber sales	-	2,286,266	-	2,286,266
Total operating revenues	25,249,029	2,286,266	(31,822)	27,503,473
OPERATING EXPENSES				
Cost of purchased power	7,942,885	-	-	7,942,885
Transmission	108,288	-	-	108,288
Distribution - operations	3,202,068	-	-	3,202,068
Distribution - maintenance	1,692,344	-	-	1,692,344
Consumer accounts	947,326	-	-	947,326
Fiber services	-	759,616	(31,822)	727,794
Administrative and general	2,926,586	3,248,603	(34,921)	6,140,268
Depreciation and amortization	3,546,977	584,560	-	4,131,537
Taxes	1,137,058	100,856	-	1,237,914
Total operating expenses	21,503,532	4,693,635	(66,743)	26,130,424
Operating margins before fixed charges	3,745,497	(2,407,369)	34,921	1,373,049
FIXED CHARGES				
Interest on long-term debt	1,095,316	282,746	(181,471)	1,196,591
Operating margins after fixed charges	2,650,181	(2,690,115)	(216,392)	176,458
PATRONAGE CAPITAL CREDITS	81,361	-	-	81,361
Net operating margins	2,731,542	(2,690,115)	(216,392)	257,819
NONOPERATING MARGINS				
Rental expense	-	(52,952)	52,952	-
Interest income	217,757	-	(181,471)	36,286
Other income	112,958	5,233	(87,873)	30,318
Total nonoperating margins	330,715	(47,719)	(216,392)	66,604
Net operating and nonoperating margins	3,062,257	(2,737,834)	(432,784)	324,423
LOSS FROM SUBSIDIARY	(2,737,834)	-	2,737,834	-
NET MARGINS	\$ 324,423	\$ (2,737,834)	\$ 2,737,834	\$ 324,423

**ORCAS POWER & LIGHT COOPERATIVE**  
**CONSOLIDATING STATEMENT OF REVENUES AND MARGINS**  
**YEAR ENDED DECEMBER 31, 2015**

	OPALCO	Island Network, LLC	Eliminating Entries	Consolidated Total
OPERATING REVENUES				
Electricity sales	\$ 24,581,917	\$ -	\$ (10,889)	\$ 24,571,028
Fiber sales	-	1,829,439	-	1,829,439
Total operating revenues	24,581,917	1,829,439	(10,889)	26,400,467
OPERATING EXPENSES				
Cost of purchased power	7,787,142	-	-	7,787,142
Transmission	179,264	-	-	179,264
Distribution - operations	3,391,150	-	-	3,391,150
Distribution - maintenance	1,713,921	-	-	1,713,921
Consumer accounts	893,766	-	-	893,766
Fiber services	-	726,743	(10,889)	715,854
Administrative and general	3,638,817	2,632,664	(87,394)	6,184,087
Depreciation and amortization	3,308,154	126,529	-	3,434,683
Taxes	1,046,626	59,238	-	1,105,864
Total operating expenses	21,958,840	3,545,174	(98,283)	25,405,731
Operating margins before fixed charges	2,623,077	(1,715,735)	87,394	994,736
FIXED CHARGES				
Interest on long-term debt	1,047,248	99,822	(99,822)	1,047,248
Operating margins after fixed charges	1,575,829	(1,815,557)	(187,216)	(52,512)
PATRONAGE CAPITAL CREDITS	83,608	-	-	83,608
Net operating margins	1,659,437	(1,815,557)	(187,216)	31,096
NONOPERATING MARGINS				
Rental income	-	29,100	(29,100)	-
Interest income	127,805	6,344	(99,822)	34,327
Other income	71,080	-	(58,294)	12,786
Total nonoperating margins	198,885	35,444	(187,216)	47,113
Net operating and nonoperating margins	1,858,322	(1,780,113)	(374,432)	78,209
LOSS FROM SUBSIDIARY	(1,780,113)	-	1,780,113	-
NET MARGINS	<u>\$ 78,209</u>	<u>\$ (1,780,113)</u>	<u>\$ 1,780,113</u>	<u>\$ 78,209</u>

**REPORT REQUIRED BY *GOVERNMENT AUDITING STANDARDS***

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**REPORT OF INDEPENDENT AUDITORS ON INTERNAL CONTROL OVER FINANCIAL  
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF  
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT*  
*AUDITING STANDARDS***

To the Board of Directors  
Orcas Power & Light Cooperative and Subsidiary

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Orcas Power & Light Cooperative and Subsidiary (collectively, the Cooperative) as of and for the year ended December 31, 2016, and the related notes to the consolidated financial statements, which collectively comprise the Cooperative's consolidated financial statements, and have issued our report thereon dated May 4, 2017.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the consolidated financial statements, we considered the Cooperative's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Cooperative's internal control. Accordingly, we do not express an opinion on the effectiveness of the Cooperative's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Cooperative's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in dark ink, appearing to read "Moss Adams LLP", is written in a cursive, flowing style.

Everett, Washington

May 4, 2017

## REPORT OF INDEPENDENT AUDITORS

To the Board of Directors  
Orcas Power & Light Cooperative and Subsidiary

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Orcas Power & Light Cooperative and Subsidiary (collectively, the Cooperative), which comprise the consolidated balance sheets as of December 31, 2016 and 2015, and the related consolidated statements of revenues and margins, consolidated statements of changes in patronage capital and other equities, and consolidated statements cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated May 4, 2017. In accordance with *Government Auditing Standards*, we have also issued our report dated May 4, 2017, on our consideration of the Cooperative's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters, and letter containing communication of internal control related matters dated May 4, 2017. No reports other than the reports referred to above have been furnished to management.

In connection with our audit, nothing came to our attention that caused us to believe that the Cooperative failed to comply with the terms, covenants, provisions, or conditions of its loan, grant, and security instruments as set forth in 7 CFR Part 1773, *Policy on Audits of Rural Utilities Service Borrowers*, §1773.33, and clarified in the Rural Utilities Service (RUS) policy memorandum dated February 7, 2014, insofar as they relate to accounting matters as enumerated below. However, our audit was not directed primarily toward obtaining knowledge of noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding the Cooperative's noncompliance with the above-referenced terms, covenants, provisions, or conditions of the contractual agreements and regulatory requirements, insofar as they relate to accounting matters. In connection with our audit, we noted no matters regarding the Cooperative's accounting and records to indicate that the Cooperative did not:

- Maintain adequate and effective accounting procedures;
- Utilize adequate and fair methods for accumulating and recording labor, material, and overhead costs, and the distribution of these costs to construction, retirement, and maintenance or other expense accounts;
- Reconcile continuing property records to the controlling general ledger plant accounts;
- Clear construction accounts and accrue depreciation on completed construction;
- Record and properly price the retirement of plant;



- Seek approval of the sale, lease, or transfer of capital assets and disposition of proceeds for the sale or lease of plant, material, or scrap;
- Maintain adequate control over materials and supplies;
- Prepare accurate and timely financial and operating reports;
- Obtain written RUS approval to enter into any contract for the management, operation, or maintenance of the borrower's system if the contract covers all or substantially all of the electric system;
- Disclose material related party transactions in the financial statements, in accordance with requirements for related parties in generally accepted accounting principles;
- Record depreciation in accordance with RUS requirements (see RUS Bulletin 183-1, *Depreciation Rates and Procedures*);
- Comply with the requirements for the detailed schedule of deferred debits and deferred credits; and
- Comply with the requirements for the detailed schedule of investments.

The purpose of this report is solely to communicate, in connection with the audit of the consolidated financial statements, on compliance with aspects of contractual agreements and regulatory requirements for electric borrowers based on the requirements of 7 CFR Part 1773, as clarified in the RUS policy memorandum dated February 7, 2014. Accordingly, this report is not suitable for any other purpose.



Everett, Washington  
May 4, 2017

**INDEPENDENT AUDITOR'S REPORT REGARDING LOAN FUND EXPENDITURES**

To the Board of Directors  
Orcas Power & Light Cooperative and Subsidiary

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Orcas Power & Light Cooperative and Subsidiary (collectively, the Cooperative) as of December 31, 2016, and the related consolidated statements of revenues and margins, changes in patronage capital and other equities, and cash flows for the year then ended, and the related notes to the financial statements. We have issued our report thereon dated May 4, 2017.

In connection with our audit, nothing came to our attention that caused us to believe that the Cooperative failed to comply with the terms, covenants, provisions, or conditions of the Loan Agreements with National Rural Utilities Cooperative Finance Corporation (CFC), insofar as they relate to accounting matters. However, our audit was not directed primarily toward obtaining knowledge of such noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding the Cooperative's noncompliance with the above-referenced terms, covenants, provisions, or conditions of the Agreements, insofar as they related to accounting matters.

This report is intended solely for the information and use of the board of directors and management of the Cooperative and CFC and should not be used by anyone other than these specified parties.



Everett, Washington  
May 4, 2017